# **AGENCY STRATEGIC PLAN**

# FOR THE FISCAL YEARS 2005-2009



### ARKANSAS INSURANCE DEPARTMENT

FUNCTIONAL AREA: ECONOMIC DEVELOPMENT

# AGENCY STRATEGIC PLAN APPROVAL FORM

FOR THE FISCAL YEARS

2005-2009

Mike Pickens
Commissioner

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| Agency Name      | Arkansas Insurance Department     |
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#### **Agency Mission Statement:**

The purpose of the State Insurance Department is to serve and protect the public interest by the equitable enforcement of the state's laws and regulations affecting the insurance industry. The primary mission of the State Insurance Department is consumer protection through insurer solvency and market conduct regulation, fraud prosecution and deterrence.

#### **AGENCY GOAL 1:**

To provide Arkansas consumers with state-based insurance regulatory operations that proactively monitor insurer solvency and oversee insurer practices and treatment of consumers.

#### **AGENCY GOAL 2**

To provide efficient administration of the state Worker's Compensation Program.

#### **AGENCY GOAL 3**

To effectively deter insurance fraud when possible and prosecute it when necessary.

#### **AGENCY GOAL 4:**

To effectively administer and support the Department's programs.

| Agency Name                                  |  | Arkansas Insurance Department   |  |  |
|--|--|---|--|--|
| Program                                      |  | Administration and Regulatory Support Services Program  |  |  |
| Program Authorization                        |  | Arkansas Annotated Codes: 23-61-201, 23-61-601, 23-76-122, 23-40-101  |  |  |
| Program Definition:                          |  | This program is composed of all activities and resources necessary to administer and support the regulatory activities of |  |  |
| Funds-Center Code: 0425P01                   |  | the other Programs.   |  |  |
| AGENCY GOALS 4                               |  |   |  |  |
| Anticipated Funding Sources for the Program: |  | Special Revenue and Cash Funds  |  |  |

#### GOAL 1:

Effectively administer and support the regulatory activities of the other Programs.

## **OBJECTIVE 1: (00FC)**

Administration and Regulatory Support. Provide Department resources (management, personnel, systems, and material) necessary to continue to improve consumer protection by insurance industry regulation in Arkansas.

#### STRATEGY 1:

Provide administration necessary to ensure that department is focused on its regulatory objectives and performance targets.

#### STRATEGY 2:

Provide general operations support and resources to satisfy operational needs that exceed the boundaries of the other individual Programs.

| Agency Name | Arkansas Insurance Department                          |
|-------------|--|
| Program     | Administration and Regulatory Support Services Program |

| DESCRIPTION (Indicate the Goal and Objective to which applicable)  | METHODS AND SOURCES<br>USED OBTAINING DATA  | FISCAL<br>YEAR<br>2005 | FISCAL<br>YEAR<br>2006 | FISCAL<br>YEAR<br>2007 | FISCAL<br>YEAR<br>2008 | FISCAL<br>YEAR<br>2009 |
|--|---|------------------------|------------------------|------------------------|------------------------|------------------------|
| % of agency performance measures met.  Goal 1, Objective 1   | Compute % from review of performance measures   | 77%                    | 78%                    | 80%                    | 80%                    | 80%                    |
| % of agency staff in Administration and support services as compared to total agency positions.  Goal 1, Objective 1                   | Compute % from review of specific portions of agency budget identified as administration                                | 30%                    | 30%                    | 30%                    | 30%                    | 30%                    |
| % of agency budget in Administration and support services as compared to total agency budget.  Goal 1, Objective 1                     | Compute % from review of specific portions of agency budget identified as administration                                | 13%                    | 13%                    | 13%                    | 13%                    | 13%                    |
| Number of prior year audit findings repeated in subsequent audit.  Goal 1, Objective 1   | Comparison of current year's audit findings to those of previous years  | 0%                     | 0%                     | 0%                     | 0%                     | 0%                     |
| Agency information technology budget as a percent of total agency budget. <i>Goal 1, Objective 1</i>                                   | Compute % from review of technology portion of agency budget.   | 4.7%                   | 4.7%                   | 4.7%                   | 4.7%                   | 4.7%                   |
| Implement all Commissioner approved National Association of Insurance Commissioners technology initiatives. <i>Goal 1, Objective 1</i> | NAIC documentation of state compliance, plus documentation of any Commissioner disapproval of the use of an initiative. | 100%                   | 100%                   | 100%                   | 100%                   | 100%                   |

| Agency Name | Arkansas Insurance Department                          |
|-------------|--|
| Program     | Administration and Regulatory Support Services Program |

| Number of proprietary information systems maintained by agency staff or maintained through contractual services.  Goal 1, Objective 1                                | Review proprietary information systems report | 10   | 10   | 10   | 10   | 10   |
|--|---|------|------|------|------|------|
| % Gramm-Leach-Bliley (GLB) Financial Services Modernization Act - required changes in state regulation of insurance substantially complied with. Goal 1, Objective 1 | Documentation of compliance                   | 100% | 100% | 100% | 100% | 100% |

| Agency Name                                  | Agency Name Arkansas Insurance Department |  |  |  |
|--|---|--|--|--|
| Program                                      |   | Insurance Regulation & Consumer Protection Program   |  |  |
| Program Authorization                        |   | Arkansas Annotated Codes: 23-61-201, 23-61-601, 23-76-122, 23-40-101   |  |  |
| Program Definition:                          |   | This program is composed of all regulatory operations necessary to administer and provide current protection and   |  |  |
| Funds-Center Code: 0425P02                   |   | future assurance to Arkansas insurance consumers; to safe-<br>guard the consumer's right to local, state-based insurance<br>regulation by protecting it from federal encroachment; and to<br>fulfill any additional responsibilities that may be vested in the |  |  |
| AGENCY GOALS                                 | 1   | Insurance Commissioner from time to time by the Legislature or Administration.   |  |  |
| Anticipated Funding Sources for the Program: |   | Special Revenue, Trust Funds, Revolving Funds, and Federal Grants  |  |  |

#### GOAL 1:

Preserve State Regulation of Insurance through cooperation with the other States, and by conducting regulatory operations in such a manner as to provide the best insurance regulatory services possible.

## **OBJECTIVE 1: (01FC)**

Protect insurance consumers.

#### **STRATEGY 1:**

Conduct consumer protection activities including financial examination, regulation, industry licensure, rate review and continuing education.

## **OBJECTIVE 2: (02FC)**

Inform and assist insurance consumers.

#### **STRATEGY 1:**

Provide consumers information, complaint resolution, and assistance.

# OBJECTIVE 3: (03FC)

Minimize State government insurance costs and losses.

#### **STRATEGY 1:**

Conduct activities to minimize the risks to State government structures covered by insurance.

#### **STRATEGY 2:**

Administer the AMAIT fund to adequately cover agencies by prefunding large deductibles thereby minimizing insurance costs.

## **OBJECTIVE 4: (Sub-Fund Center Code to be assigned by DFA – Accounting)**

Safeguard State revenue.

#### **STRATEGY 1:**

Audit taxes collected and administer premium tax refunds.

| Agency Name | Arkansas Insurance Department                        |
|-------------|--|
| Program     | Insurance Regulation and Consumer Protection Program |

| DESCRIPTION (Indicate the Goal and Objective to which applicable)                                   | METHODS AND SOURCES<br>USED OBTAINING DATA                                 | FISCAL<br>YEAR<br>2005 | FISCAL<br>YEAR<br>2006 | FISCAL<br>YEAR<br>2007 | FISCAL<br>YEAR<br>2008 | FISCAL<br>YEAR<br>2009 |
|---|--|------------------------|------------------------|------------------------|------------------------|------------------------|
| Number of consumer monetary awards resulting from investigation of complaints.  Goal 1, Objective 2 | Internal complaints database report.                                       | \$1.96M                | \$1.95M                | \$1.94M                | \$2.4M                 | \$2.6M                 |
| Number of consumer complaints filed.<br>Goal 1, Objective 2   | Complaints database report   | 4,600                  | 4,800                  | 5,000                  | 4,700                  | 4,900                  |
| % of consumer complaints closed.  Goal 1, Objective 2   | Complaints database report   | 92%                    | 93%                    | 94%                    | 90%                    | 90%                    |
| Number consumer calls received / handled.  Goal 1, Objective 2                                      | Internal call log  | 29,000                 | 30,000                 | 29,000                 | 34,000                 | 39,000                 |
| % of Governor's Dislocated Worker Workshops participated in. <i>Goal 1, Objective 2</i>             | Compute % from actual workshops attended to number of total workshops held | 97%                    | 98%                    | 99%                    | 98%                    | 98%                    |
| % of insured program agencies prefunded for large deductibles. <i>Goal 1, Objective 3</i>           | Internal Risk Mgmt database report   | 100%                   | 100%                   | 100%                   | 100%                   | 100%                   |
| Number of days after completion of audit required to process refunds.  Goal 1, Objective 4          | Internal Audit database  | 120                    | 120                    | 120                    | 120                    | 120                    |

| Agency Name | Arkansas Insurance Department                        |
|-------------|--|
| Program     | Insurance Regulation and Consumer Protection Program |

| DESCRIPTION (Indicate the Goal and Objective to which applicable)  | METHODS AND SOURCES<br>USED OBTAINING DATA   | FISCAL<br>YEAR<br>2005 | FISCAL<br>YEAR<br>2006 | FISCAL<br>YEAR<br>2007 | FISCAL<br>YEAR<br>2008 | FISCAL<br>YEAR<br>2009 |
|--|--|------------------------|------------------------|------------------------|------------------------|------------------------|
| Percentage of resident agents meeting continuing education requirements.  Goal 1, Objective 1  | Licensing database report.   | 97%                    | 97%                    | 97%                    | 98%                    | 98%                    |
| Number resident and non-resident agents with active licenses.  Goal 1, Objective 1   | Licensing database report  | 43,400                 | 43,500                 | 43,600                 | 43,700                 | 43,800                 |
| Average processing time for agent licenses.  Goal 1, Objective 1   | Combination of Accounting<br>Route Slip database report<br>and Licensing database report | 9 days                 | 8 days                 | 7 days                 | 6 days                 | 5 days                 |
| Number of on site inspections and analysis of State owned facilities in order to develop enhanced real property appraisals.  Goal 1, Objective 3                                 | Internal Risk database report  | 1550                   | 1600                   | 1650                   | 1650                   | 1650                   |
| % of insured State structures inspected to promote increased safety awareness and operating conditions, and to facilitate loss control and loss prevention.  Goal 1, Objective 3 | Compute % from Risk database report  | 50                     | 50                     | 50                     | 50                     | 50                     |
| Number of Fidelity Bond Trust Fund contacts made. <i>Goal 1</i> , Objective 3  | Internal Risk database report  | 1500                   | 1550                   | 1600                   | 2500                   | 2800                   |

| Agency Name | Arkansas Insurance Department                        |
|-------------|--|
| Program     | Insurance Regulation and Consumer Protection Program |

| DESCRIPTION (Indicate the Goal and Objective to which applicable)   | METHODS AND SOURCES<br>USED OBTAINING DATA | FISCAL<br>YEAR<br>2005 | FISCAL<br>YEAR<br>2006 | FISCAL<br>YEAR<br>2007 | FISCAL<br>YEAR<br>2008 | FISCAL<br>YEAR<br>2009 |
|---|--|------------------------|------------------------|------------------------|------------------------|------------------------|
| Number of updates to Insurance Risk Assessment System (IRAS) property databases.  Goal 1, Objective 3                         | Internal Risk database report              | 1650                   | 1650                   | 1650                   | 3500                   | 4000                   |
| Maintain full accreditation by annually achieving ever improving financial regulation standards.  Goal 1, Objective 1         | NAIC verification of accreditation         | 100%                   | 100%                   | 100%                   | 100%                   | 100%                   |
| % of company applications for admission which were processed for initial response within 120 days. <i>Goal 1, Objective 1</i> | Internal Finance log                       | 80%                    | 85%                    | 90%                    | 91%                    | 92%                    |
| % of domestic insurance companies required to be examined by Arkansas Statute, performed.  Goal 1, Objective 1                | Internal Finance log                       | 100%                   | 100%                   | 100%                   | 100%                   | 100%                   |
| Examinations performed as a % of domestic insurance companies licensed in Arkansas.  Goal 1, Objective 1                      | Internal Finance log                       | 18%                    | 27%                    | 19%                    | 14%                    | 26%                    |
| % of domestic insurance companies on which financial analysis reviews were performed.  Goal 1, Objective 1                    | Internal Finance log                       | 100%                   | 100%                   | 100%                   | 100%                   | 100%                   |

| Agency Name                                    |   | Arkansas Insurance Department  |  |  |  |
|--|---|--|--|--|--|
| Program  |   | Insurance Fraud Investigation  |  |  |  |
| Program Authorization                          | า | A.C.A. 23-66-501, et. seq.; A.C.A. 23-100-101, et. seq.; A.C.A. 11-9-106   |  |  |  |
| Program Definition: Funds-Center Code: 0425P03 |   | Fraud Investigation Program. This program is composed of operations necessary to enforce the criminal fraud provisions of the Arkansas Insurance Code and the Workers' Compensation Law. |  |  |  |
| AGENCY GOALS                                   | 3 |  |  |  |  |
| Anticipated Funding Sources for the Program:   |   | Special Revenue  |  |  |  |

#### GOAL 1:

To fully and equitably enforce the criminal fraud provisions of the Arkansas Insurance Code and the Workers' Compensation Law.

## **OBJECTIVE 1: (04FC)**

Investigate and prosecute fraudulent insurance code and Workers' Compensation Act violations.

#### **STRATEGY 1:**

Continue with the current tracking process to streamline and ensure Insurance Code referrals are assigned with 48 hours of receipt to ensure disposition within the statue of limitations with an 80% acceptance rate of cases referred to local prosecutors and with a 90% conviction rate on arraigned cases.

#### STRATEGY 2:

Continue with the current tracking process to streamline and ensure Workers' Compensation\_Law referrals are assigned with 48 hours of receipt to ensure disposition within the statue of limitations with an 80% acceptance rate of cases referred to local prosecutors and with a 90% conviction rate on arraigned cases.

| Agency Name | Arkansas Insurance Department |  |  |  |
|-------------|-------------------------------|--|--|--|
| Program     | Fraud Investigation           |  |  |  |

| DESCRIPTION (Indicate the Goal and Objective to which applicable)   | METHODS AND<br>SOURCES USED<br>OBTAINING DATA                    | FISCAL<br>YEAR<br>2005 | FISCAL<br>YEAR<br>2006 | FISCAL<br>YEAR<br>2007 | FISCAL<br>YEAR<br>2008 | FISCAL<br>YEAR<br>2009 |
|---|--|------------------------|------------------------|------------------------|------------------------|------------------------|
| Review and assign referrals to an investigator within 48 hours of receipt. Goal 1, Objective 1  | Investigation assignment and progress log.                       | 90%                    | 95%                    | 100%                   | 100%                   | 100%                   |
| Investigation completed and closed or prosecution referred to local prosecutor prior to the expiration of the statute of limitation.  Goal 1, Objective 2 | Log closure/referral of all cases within statute of limitations. | 100%                   | 100%                   | 100%                   | 100%                   | 100%                   |
| Referred cases accepted by prosecuting attorneys.  Goal 1, Objective 3  | Log closure of referred cases.                                   | 80%                    | 80%                    | 80%                    | 80%                    | 80%                    |
| Conviction rate on arraigned cases.  Goal 1, Objective 3  | Court documents  | 90%                    | 90%                    | 90%                    | 90%                    | 90%                    |

| Agency Name                                     |   | Arkansas Insurance Department   |  |  |  |
|---|---|---|--|--|--|
| Program   |   | Worker's Compensation for State Employees   |  |  |  |
| Program Authorization                           |   | (Applicable Section of the Arkansas Code, Agency Regulations, Executive Orders, Federal Laws, Federal Regulations, etc.) ACA 21-5-601   |  |  |  |
| Program Definition: Funds-Center Codes: 0425P04 |   | The Worker's Compensation Claim Management Program for state employees is responsible for providing worker's compensation benefits for state employees with work related injuries or illnesses and residual claims of other public employees. |  |  |  |
| AGENCY GOALS                                    | 2 |   |  |  |  |
| Anticipated Funding Sources for the Program:    |   | Special Revenue and Revolving Funds.  |  |  |  |

#### GOAL 1:

Efficiently administer the public employee Worker's Compensation Program and minimize state employee injuries and claim costs

### **OBJECTIVE 1: (05FC)**

To efficiently process claims and make an eligibility decision on 75% on new lost time claims within 15 days of receipt of the claim in Public Employee Claims Division.

#### **STRATEGY 1:**

Focus on the assessment and initial investigation phase of claims processing, promote early claim reporting, emphasize early intervention in serious claims, promote an integrated disability management program in state government and provide the necessary resources to process state employee claims.

#### **STRATEGY 2:**

Provide the necessary resources to pay state employee claims, school employee claim, county employee claims, and city employee claims.

| Agency Name | Arkansas Insurance Department             |
|-------------|---|
| Program     | Worker's Compensation for State Employees |

| DESCRIPTION<br>(Indicate the Goal and Objective to<br>which applicable)                            | METHODS AND<br>SOURCES USED<br>OBTAINING DATA                 | FISCAL<br>YEAR<br>2005 | FISCAL<br>YEAR<br>2006 | FISCAL<br>YEAR<br>2007 | FISCAL<br>YEAR<br>2008 | FISCAL<br>YEAR<br>2009 |
|--|---|------------------------|------------------------|------------------------|------------------------|------------------------|
| Percent of new claim with eligibility decisions within 15 days Goal 1, Objective 1                 | Internal automated claim system reports.                      | 75%                    | 74%                    | 75%                    | 76%                    | 76%                    |
| State government worker's compensation benefit cost rate per \$100 of payroll. Goal 1, Objective 1 | Internal claim costs data and state payroll figures from DFA. | \$.46                  | \$.45                  | \$.44                  | \$.46                  | \$.47                  |
| Administrative costs as percent of claim expenditures. Goal 1, Objective 1                         | Internal claim and administrative cost data.                  | 12%                    | 12%                    | 12%                    | 12%                    | 12%                    |
| Administrative costs per dollar amount of payroll. Goal 1, Objective 1                             | Internal claim cost data and payroll data from DFA.           | .0725%                 | 0700%                  | .0675%                 | .0650%                 | .0625%                 |